

Dear Doug

We want to say thank you very much for the construction of our new dream villa. We had contacted so many homebuilders and checked them out, but finally you were the one who made the race because of your professionalism.

Other homebuilders did not really care about our wishes or sometimes have not even responded to our emails. You were the one who jumped in from the beginning and dealt with our concerns in an extraordinary manner and always responded rightaway to any questions we had. You did not only realize our ideas but also made constructive suggestions on how to make the home even better. For us these were the major bullets to choose you over others:

- Reliability
- Quality
- Customer orientation
- Keeping your deadlines
- Quick responses by email and phone
- Trustworthiness
- Flexibility
- Good price performance
- Open communication
- Dedicated to solving problems and issues
- Giving advice

You really fulfilled all those tasks 100%. Building a home always bears a certain risk especially when looking at additional charges during the construction or for minor changes that were made during the process. Right from the beginning you gave us one price and this was it – no additional charges or fees or any hidden cost that came up later. Some changes you even gave us at material price only and did not charge a markup – this truly creates 100% customer satisfaction.

With regards to all that we can only recommend everybody to build a home with Community Homes – and if there will be a 2nd home for us in the Cape it will be you again, Doug !

Warmest regards from Silvia and Beat Zürcher and family from Switzerland